

# CORPORATE BUYER PROFILE

Help us verify your qualifications to purchase a business.  
Fax to (707)238-1415, or Email to info@exitstrategiesgroup.com



Firm Name \_\_\_\_\_ Authorized Individual \_\_\_\_\_

Address \_\_\_\_\_

Website \_\_\_\_\_

Nature of the Firm's business: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Firm Officers (names and titles)

\_\_\_\_\_

\_\_\_\_\_

Who, outside of the Firm's officers, will advise in the purchase decision, due diligence or transaction?

\_\_\_\_\_

\_\_\_\_\_

Firm's Annual Sales \$ \_\_\_\_\_

Firm's Net Worth [*all assets less all liabilities*] \$ \_\_\_\_\_

Firm's cash available for a down payment on an acquisition \$ \_\_\_\_\_

Firm's source(s) of cash for down payment \_\_\_\_\_

\_\_\_\_\_

Has the Firm ever filed bankruptcy? \_\_\_\_\_

Is there any reason the Firm might be denied a loan for a business acquisition? \_\_\_\_\_

\_\_\_\_\_

What are the Firm's key acquisition objectives? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

What are the Firm's geographic preferences or limitations? \_\_\_\_\_

The Firm prefers to:  Supply management for an acquisition  Keep existing management in place

The Firm's timeframe to make an acquisition is:  Immediate,  6 months,  No hurry

The soonest the Firm is prepared to close a transaction is \_\_\_\_\_

I certify that the above information is true and correct

\_\_\_\_\_

Signature

\_\_\_\_\_

Date